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March 20, 1997

Stingray Electric, Inc.
1751 Torrance Boulevard
Suite 'K'
Torrance, California 90501

Attention: Mr. Jim Thomas

Subject: Stingray Dual Reflector High Bay

Dear Mr. Thomas:

Recently, I had the opportunity to examine your dual reflector high bay light fixture. I was very impressed with its unique design features. It appears to greatly improve the performance of comparable high bay fixtures.

This fixture could provide lighting levels, to my clients that are equal to, and in many cases greater than what they would have using conventional, higher wattage, high bay light fixtures. The resultant energy savings would be long term cost savings to my clients.

This fixture could be applied to both new installations and retrofitting existing facilities.

Your unique design of the light beam adjusting mechanism will provide, practically, infinite pattern control.

The housing design gives the fixture a contemporary high-tech look which could be appropriate for various installations including high ceiling commercial or retail.

Your fixture, with its energy savings to the customer, pleasing appearance, and ease of maintenance would be a very good choice for many high bay applications.

Congratulations on a job well done.

Very truly yours,

Tom LaShell
Principal

TL/wad

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